

October 2022 Market Update

GLOBAL SHIPPING TREND - Q4/2022

As many have noticed, there is a downward trend to the shipping volumes, and in turn, freight pricing on a global basis.

We have seen numerous Blank Sailings, Port Omissions, Port Rotation changes or Route schedule cancelations to certain port parings.

As more space comes available in the market for both Sea & Air, pricing has tumbled, and on certain routes, you can now ship $3 \times 40^{\circ}$ containers for the price it used to cost to move $1 \times 40^{\circ}$ 3-4 months ago.

There have been many contributing factors curbing spending, including –

- The continuing Russia-Ukraine war
- Increasing Interest rates
- Higher inflation
- Higher cost of living
- Change of discretionary spending from goods to local & international travel again

The usual "Peak Season" which would usually take effect from September each year, has not eventuated, and despite the Chinese Golden Week at the beginning of October having been & gone, it has not made any impact to the typical demand normally seen before & after this holiday period.

How long will it last, or, will there be a delayed Peak Season spike later in October or early November, will require us to dust off the Crystal Ball.



CHINESE NEW YEAR - 2023

Whilst we appreciate Chinese Golden week has only just been & gone, it bears reminding that Chinese New Year for 2023 is only around the corner, starting 22nd January, which is around 2-weeks after most AU business return from their Christmas/NY holidays.

Doesn't leave much time to arrange any new orders needing to depart before or soon after the CNY holiday, so will pay to be well prepared prior to our Xmas/NY break.

CHRISTMAS/NY HOLIDAYS

This years Christmas holiday season will be upon us quicker than we know it.

As in previous years, our team will be coordinating with all customers to plan for any shipment deliveries that may arrive over the holiday period, and work with customers on shipment/container deliveries. Whilst we try to work with customers & suppliers to manage arrivals outside of the holiday breaks, sailing schedules do not always work as planned, and we find shipments landing during the holiday period. Where businesses have coverage able to accept deliveries, we will arrange to meet their hours of operation. Otherwise, we can coordinate to hold shipments/containers until staff return from holidays. However, charges may be incurred.



AIR CHARTER SERVICES

With time critical shipping in high demand, it's good to know there are multiple options available.

In addition to standard Airfreight options, based on both Passenger & Cargo Aircraft services, we also provide an Air/Sea option, able to shift goods faster than Seafreight, but cheaper than Airfreight.

On top of these services, is our "Air Charter Service", providing dedicated Aircraft leasing options specialising in dedicated personalised services for large or small projects, where time is of the upmost importance, offering local expertise and access to a worldwide network of charter solutions.

Services cater for Heavy & Outsize Cargo, Humanitarian & Relief, AOG Solutions, Remote Destinations, Animal & Pharmaceutical Transportation, Oil & Gas, On-Board Courier, as well as Private Passenger Charter options.

Need more information or assistance?? Get in touch with us to find out more.



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International

USA

Congestion at all major ports remain high throughout the USA. Issues are also still being experienced in regard to Rail Congestion, Chassis & Container Equipment availability, plus Transport & Driver shortages.

With soaring inflation and higher interest rates impacting holiday shopping in the USA, several Shipping Lines have announced service reductions or cancellations, along with some blank sailings over China Golden week due to significant drop in orders ex China to the USA.

This is expected to also have a positive impact to part of the congestion issues towards the end of the month.



UK & Europe

British trade union "Unite" have begun a second wave of strike action at the Port of Liverpool (11th October to 17th October). This follows a return to work at Felixstowe Port following multiple rounds of strikes over the past few months.

The BBC was told that because of the wider slowdown in the UK economy, retailers were not currently as dependent on getting new stock in as they had previously been. And, as with other global economies, shipping volumes have shown a significant reduction, which is also expected to ease congestion currently being experienced at UK Ports.

S.A.L. GLOBAL LOGISTICS NEW ON-LINE PORTAL UPDATE

Our new SAL Logixboard Online Portal is now live.

Our easy-to-use customer platform now gives real-time visibility to all your shipments, in one centralized location.

You'll have on-demand visibility of your shipments and containers, anytime, 24/7.

SAL Logixboard contains a powerful tracking module which serves the function to record activity on a purchase order or shipment and is linked with shipping lines and port operations to ensure that what our clients see when they log in, is the real-time progress of their purchase orders, or the geographical location of their in-transit shipments. This completely integrated system streamlines customer interaction, increases productivity, and reduces time chasing or following up on your freight.

Further information on SAL Logixboard can be found HERE.

If you do not yet have access to SAL Logixboard, please let us know. We will arrange to set you and your staff up with a user login and coordinate a suitable time to come out to demonstrate and provide training on the features this has to offer.





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Australia

Ongoing supply chain issues continue to be experienced at the Australian main Ports.

Immediate volumes have not yet eased, with the delays continuing. Presently there remains limited slots at empty parks which is hindering efforts to collect Export containers and de-hire Import containers, and we are seeing a number of containers hubbed via Transport yard, which is impacting on the timeliness of which containers are delivered or de-hired.

SAL are working with all our transport contractors to reduce the likelihood of additional charges being incurred. However, there may be some instances where additional charges are unavoidable (via yard, storage, and/or detention).

Whilst we understand the frustrations delays may be causing, we are doing our utmost to avoid these delays, as well as any additional costs.

However, positive news is that the volumes are expected to drop and return to some sense of normality by end of October, following the China Golden Week, and current reduced shipping volumes being experienced, which will give some much-needed reprieve.



Australian Transport Fuel Levy For October

Oct-22	FUEL LEVY - TRANSPORT		
PORT	MODE	METRO	REGIONAL
BRISBANE:	FCL	27.00%	27.70%
	LCL/AIR	24.00%	
SYDNEY:	FCL	31.00%	33.40%
	LCL/AIR	24.00%	
MELBOURNE:	FCL	26.50%	37.50%
	LCL/AIR	24.00%	
Perth/Fremantle:	FCL	27.50%	31.20%
	LCL/AIR	24.00%	
ADELAIDE:	FCL	21.50%	POA
	LCL/AIR	24.00%	