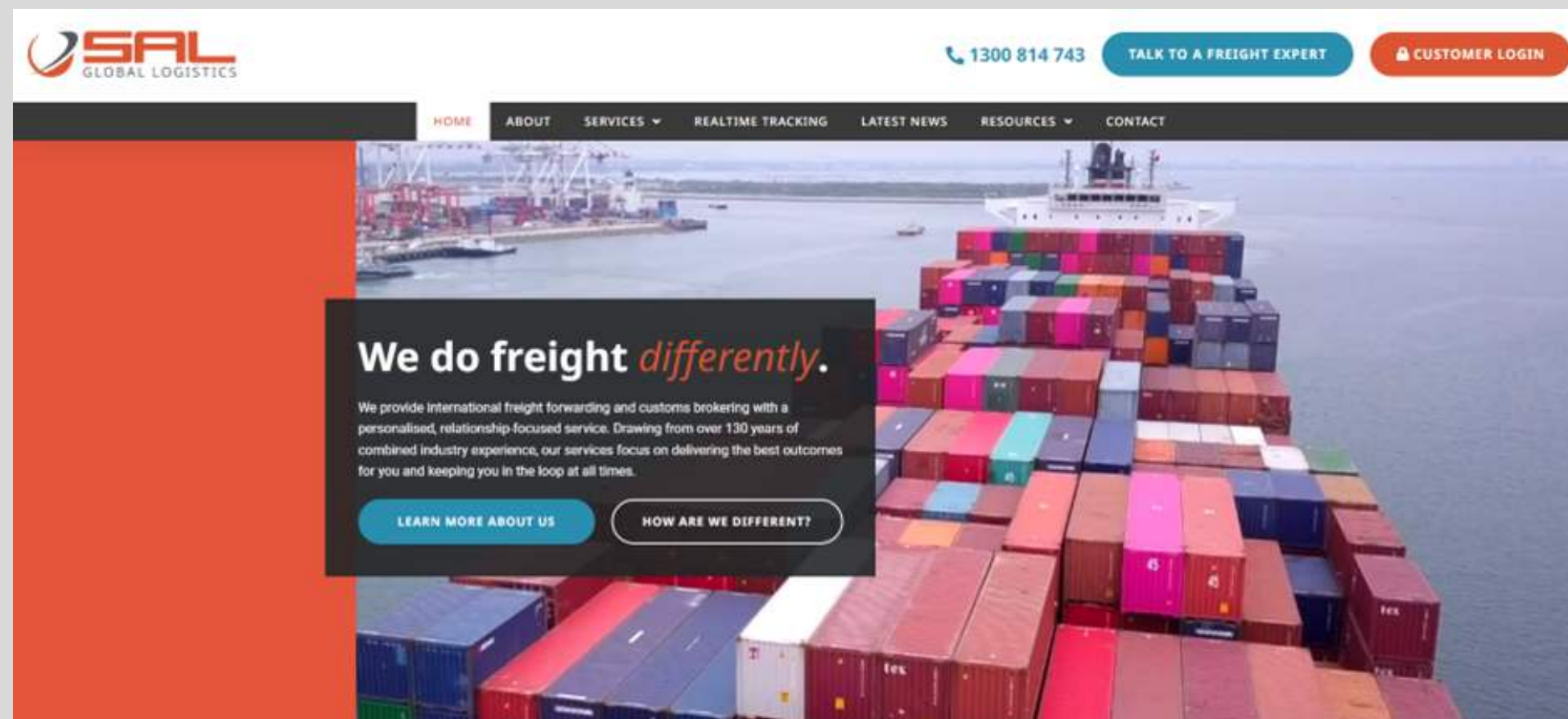


Announcing the launch of our new website - www.salglobal.au



We are excited to announce the recent launch of our updated website www.salglobal.au

The new site has a fresh new and modern look and was designed with our customers in mind, providing new features, such as our new on-line portal with real-time live tracking, 24/7 shipment visibility, and all new Analytical features (Customer Login required).

We also introduce our new “3D Load Calculator”, which we will expand upon further in this newsletter.

As you will note, we have moved to the “.au” domain, to show our support and love for the Aussie community, as well as keeping it unique & easy to remember.

Join us as we celebrate the launch of our new website, and experience the difference that our logistics expertise can make in your business success.

Check it out - www.salglobal.au

New - 3D Container Load Calculator

We are pleased to offer our new “3D Load Calculator” tool via our updated and relaunched website (www.salglobal.au).

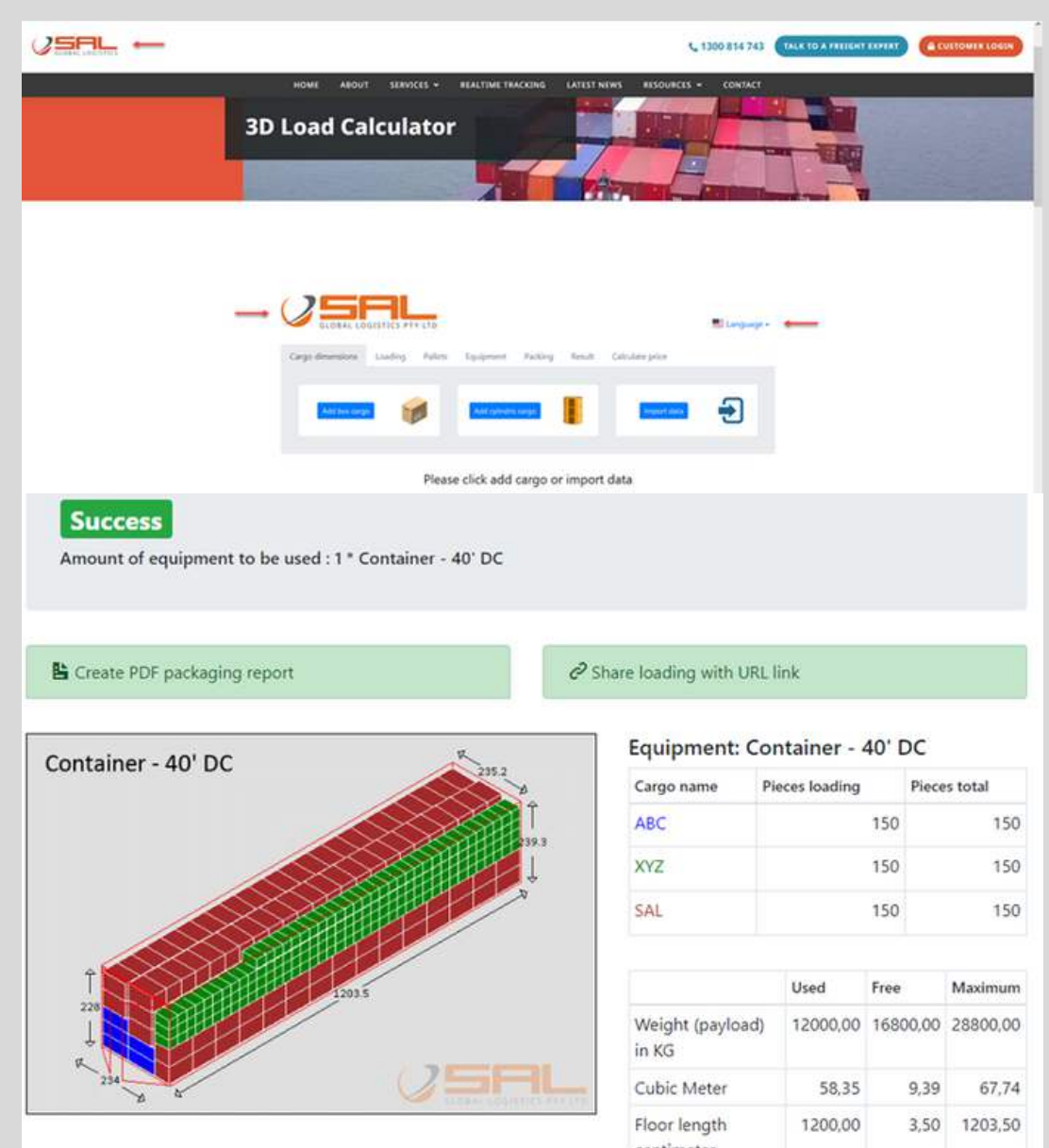
Customers can insert all the pieces you want to load in a container and see the optimal way to load it in a container.

The Container Load Calculator simulates placing goods inside a container and determines their optimal positioning.

Simply specify the type of cargo and input its parameters (width, height, length, weight and number of units).

You can pack cargo on pallets or directly load into a container of your choosing, or as automatically provided by the Load Calculator.

The application will display the most optimal way to stow the goods.



Cargo name	Pieces loading	Pieces total
ABC	150	150
XYZ	150	150
SAL	150	150

	Used	Free	Maximum
Weight (payload) in KG	12000,00	16800,00	28800,00
Cubic Meter	58,35	9,39	67,74
Floor length centimeter	1200,00	3,50	1203,50



February 2023 Market Update

Verified Gross Mass Requirements

Further to our earlier notice sent out to customer on 2nd February, the Australian Maritime Safety Authority (**AMSA**) is currently conducting compliance sampling of containers to verify that the Verified Gross Mass (**VGM**) requirements of Marine Order 42 (Carriage, stowage and securing of cargoes and containers) 2016 ('**MO42**'), which applies to all parties involved in the export of containers by sea, are being met.

The **MO42** requires shippers to ensure that the actual gross mass of each container is in accordance with the gross mass declared in the cargo information supplied to the master of the vessel. Further, the legislation specifies two acceptable methods by which the gross mass of a container shall be verified by the shipper:

1. Weighing the packed container using calibrated and certified equipment; or
2. Weighing all packages and cargo items (including the mass of pallets, dunnage and other securing material to be packed in the container) and adding the tare mass of the container to the sum of the single masses.

Both weighing methods require the use of calibrated and certified equipment complying with section 10(3) of **MO42**.

All shippers are to be aware of the following:

1. Which method of verification/weighing was used for their containers.
2. Evidence that the equipment in use is certified and calibrated as required.
3. Confirmation of meeting requirements of relevant legislation.

Please visit the [AMSA website](https://www.amsa.gov.au) for further information.

Accurate weight declarations for cargo containers are a critical safety issue.

US Intermodal



US intermodal traffic rolled into 2023 with the brakes on: the sector was down last year and things got worse in the first weeks of the new year, producing the worst January since 2013. And the longer-term picture is gloomy. Intermodal volumes in the US have contracted in three of the past four years; last year, they slipped for six straight months between July and December. The Intermodal Association of North America does not expect to see an improvement anytime soon. Pointing to a slowdown in goods consumption, slower job growth and the personal savings rate near a record low, the organisation described the likelihood of near-term growth as "remote".



Terminal Increases

Australian Terminals have been announcing increases to their terminal charges, claiming increased energy prices and wages, along with capital investments and rents, have substantially increased their costs. Other fees are also increasing, including storage, yard handling and reefer services. Some terminals have already implemented these increases, with others starting from 1st March 2023.



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Australia - India Economic Cooperation & Trade Agreement (AI-ECTA)



The Australia-India Economic Cooperation and Trade Agreement (AI-ECTA) came into force 29th December 2022, which was then followed by the second agreement on 1st January 2023, delivering a double bonus of two tariff cuts in quick succession. AI-ECTA is a stepping-stone towards a full Australia-India Comprehensive Economic Cooperation Agreement. It provides for competitive tariff elimination or tariff reduction on a wide range of key Australian goods exports and opens new services markets for suppliers in sectors that complement India's domestic reform priorities.

Australian Border Force (ABF) have published ACN [2022-52](#) providing Entry into Force information in relation to the Australia-India Economic Cooperation and Trade Agreement (AI-ECTA).

Claiming preferential rates of customs duty under AI-ECTA

An ECTA certificate of origin must be issued by an issuing body or authority of the exporting Party in both India & Australia, and full list of approved issuing authorities is available on the ABF AI-ECTA webpage: <https://www.abf.gov.au/importing-exporting-and-manufacturing/free-trade-agreements/india> "Claiming preferential rates of customs duty under ECTA"

Further information can be obtained at [2022-52](#) and/or by contacting our S.A.L. Customer Service team.

Australian Transport Fuel Levy for February

Feb-23	FUEL LEVY - TRANSPORT		
PORT	MODE	METRO	REGIONAL
BRISBANE:	FCL	30.00%	30.00%
	LCL/AIR	23.00%	
SYDNEY:	FCL	26.50%	31.30%
	LCL/AIR	23.00%	
MELBOURNE:	FCL	23.50%	33.50%
	LCL/AIR	23.00%	
Perth/Fremantle:	FCL	26.50%	30.50%
	LCL/AIR	23.00%	
ADELAIDE:	FCL	22.50%	POA
	LCL/AIR	23.00%	

Turkey-Syria Earthquake update

As you may be aware, on February 6th, 2023, a powerful earthquake with a magnitude of 7.3 struck the eastern province of Van in Turkey. The earthquake caused widespread damage to buildings and infrastructure, and sadly resulted in loss of life and injuries. The number of people killed in Turkey has hit 40,642. The Syrian government and the UN say more than 5,800 people have died in Syria.



As an international logistics company, we understand the importance of keeping our clients informed about any event that may impact our services. We have been closely monitoring the situation in Turkey since the earthquake occurred, and have been in regular contact with our local partners and authorities to assess the impact on the transportation and logistics industry.

At this stage, we can report that while the earthquake has caused disruption to some parts of the supply chain, our operations in Turkey have not been significantly impacted. Our local partners are working hard to maintain the flow of goods, and we are working with them to identify alternative routes and solutions where necessary.

However, we do advise our clients to expect some delays and disruptions to their shipments as the situation in Turkey continues to evolve. We recommend that you keep in close contact with our team to stay up to date on the status of your shipments, and to discuss any concerns you may have.

We would like to express our sympathy and support for those affected by the earthquake in Turkey, and assure our clients that we are committed to providing reliable and efficient logistics services during this challenging time.

If you have any questions or concerns, please do not hesitate to contact our team.